

MD ANALYSIS

CA 3 April Analysis

GAT Constitutional Area 3 Leader: Open

July 2020 to April 2021 (10 months) Results

CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	103	91	102	100	225
Charter Members	3009	2579	3012	2601	5979
New Members	8399	6618	7293	6254	10193
Drops	13128	15109	13979	12740	13940
Net Growth	-682	-4793	-2761	-2837	3545

April (Only Results)

CA 3	Apr-18	Apr-19	Apr-20	Apr-21
New Clubs	18	17	17	14
Charter Members	479	499	327	340
New Members	1204	1811	504	769
Drops	1039	873	658	906
Net Growth	771	1558	241	461

Statement for 4th Quarter Results(previous 3 years)

CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
New Clubs	114	102	83
Charter Members	3132	2744	1591
New Members	9061	5169	2736
Drops	6524	6433	5119
Net Growth	6302	1936	-429

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	1	0	11
		Charter Members	0	0	23	0	309
		New Members	0	25	14	15	50
		Drops	0	46	15	90	35
		Net Growth	0	-20	25	-75	381
R	Dominican Republic	New Clubs	0	0	5	0	0
		Charter Members	0	18	162	0	0
		New Members	0	201	160	0	0
		Drops	0	628	376	0	0
		Net Growth	0	-367	-33	0	0
B	Mexico	New Clubs	25	27	18	30	34
		Charter Members	680	689	480	536	686
		New Members	1152	853	972	892	944
		Drops	1600	2387	2095	1725	2397
		Net Growth	342	-621	-505	-111	-580
D	Various	New Clubs	8	7	13	0	0
		Charter Members	287	186	364	0	0
		New Members	658	543	646	0	0
		Drops	777	931	1039	0	0
		Net Growth	242	-145	33	0	0
63	Various	New Clubs	0	0	2	0	0
		Charter Members	0	0	46	0	0
		New Members	0	33	49	0	0
		Drops	0	34	62	0	0
		Net Growth	0	2	33	0	0
Total		New Clubs	33	34	39	30	45
		Charter Members	967	893	1075	536	995
		New Members	1810	1655	1841	907	994
		Drops	2377	4026	3587	1815	2432
		Net Growth	584	-1151	-447	-186	-199

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	2	0	2
		Drops	5	0	0	2
		Net Growth	-3	2	0	0
R	Dominican Republic	New Clubs	0	2	0	0
		Charter Members	9	55	0	0
		New Members	52	19	0	0
		Drops	48	27	0	0
		Net Growth	15	47	0	0
B	Mexico	New Clubs	4	2	11	3
		Charter Members	87	59	134	44
		New Members	113	242	21	34
		Drops	103	102	53	83
		Net Growth	108	207	107	49
D	Various	New Clubs	1	3	0	0
		Charter Members	31	66	0	0
		New Members	86	127	0	0
		Drops	66	53	0	0
		Net Growth	59	153	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	3	0	0
		Drops	3	8	0	0
		Net Growth	2	-5	0	0
Total		New Clubs	5	7	11	3
		Charter Members	127	180	134	44
		New Members	258	393	21	36
		Drops	225	190	53	85
		Net Growth	181	404	107	49

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	22	0	0
		New Members	14	4	0
		Drops	15	22	12
		Net Growth	23	-18	-10
R	Dominican Republic	New Clubs	6	5	0
		Charter Members	156	130	0
		New Members	404	112	0
		Drops	322	191	0
		Net Growth	262	59	0
B	Mexico	New Clubs	16	13	25
		Charter Members	408	329	281
		New Members	1263	580	228
		Drops	897	1004	619
		Net Growth	883	-56	-73
D	Various	New Clubs	8	14	0
		Charter Members	228	341	0
		New Members	729	318	0
		Drops	574	481	0
		Net Growth	412	223	0
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	11	0
		Drops	13	24	0
		Net Growth	4	-10	0
Total			30	32	25
	New Clubs		814	800	281
	Charter Members		2426	1025	228
	New Members		1821	1722	631
	Drops		1584	198	-83

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	0	2	24
		Charter Members	0	0	0	107	468
		New Members	0	0	0	170	379
		Drops	0	0	0	446	587
		Net Growth	0	0	0	-109	323
F	Colombia	New Clubs	0	4	4	0	0
		Charter Members	33	144	106	0	0
		New Members	386	147	193	0	0
		Drops	539	931	692	0	0
		Net Growth	-63	-562	-320	0	0
H	Peru	New Clubs	12	0	0	0	0
		Charter Members	312	0	0	0	0
		New Members	800	0	0	0	0
		Drops	1128	0	0	0	0
		Net Growth	59	0	0	0	0
G	Ecuador	New Clubs	2	2	2	0	0
		Charter Members	74	60	91	0	0
		New Members	282	160	249	0	0
		Drops	696	557	395	0	0
		Net Growth	-249	-277	-34	0	0
D	Various	New Clubs	0	0	0	13	27
		Charter Members	0	0	0	460	904
		New Members	0	0	0	602	1296
		Drops	0	0	0	907	1109
		Net Growth	0	0	0	223	1183
E	Aruba Neth Antilles Peru	New Clubs	16	7	9	9	16
		Charter Members	416	198	242	234	405
		New Members	452	473	438	577	637
		Drops	663	643	652	339	375
		Net Growth	250	54	53	510	699
Total		New Clubs	30	13	15	24	67
		Charter Members	835	402	439	801	1777
		New Members	1920	780	880	1349	2312
		Drops	3026	2131	1739	1692	2071
		Net Growth	-3	-785	-301	624	2205

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
R	Dominican Republic	New Clubs	0	0	0	2
		Charter Members	0	0	7	30
		New Members	0	0	13	15
		Drops	0	0	31	6
		Net Growth	0	0	-6	41
F	Colombia	New Clubs	1	1	0	0
		Charter Members	26	20	0	0
		New Members	24	48	0	0
		Drops	32	12	0	0
		Net Growth	19	58	0	0
G	Ecuador	New Clubs	1	0	0	0
		Charter Members	22	1	0	0
		New Members	14	19	0	0
		Drops	31	44	0	0
		Net Growth	8	-21	0	0
D	Various	New Clubs	0	0	0	0
		Charter Members	0	0	20	9
		New Members	0	0	19	114
		Drops	0	0	34	99
		Net Growth	0	0	11	38
E	Aruba Neth Antilles Peru	New Clubs	2	2	1	2
		Charter Members	59	44	23	52
		New Members	100	36	45	82
		Drops	10	13	15	18
		Net Growth	153	72	56	117
Total		New Clubs	4	3	1	4
		Charter Members	107	65	50	91
		New Members	138	103	77	211
		Drops	73	69	80	123
		Net Growth	180	109	61	196

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
R	Dominican Republic	New Clubs	0	0	11
		Charter Members	0	0	178
		New Members	0	0	96
		Drops	0	0	154
		Net Growth	0	0	138
F	Colombia	New Clubs	3	1	0
		Charter Members	80	20	0
		New Members	354	118	0
		Drops	407	280	0
		Net Growth	65	-124	0
G	Ecuador	New Clubs	3	9	0
		Charter Members	111	233	0
		New Members	192	99	0
		Drops	207	255	0
		Net Growth	118	94	0
D	Various	New Clubs	0	0	4
		Charter Members	0	0	145
		New Members	0	0	214
		Drops	0	0	429
		Net Growth	0	0	-47
E	Aruba Neth Antilles Peru	New Clubs	14	8	12
		Charter Members	404	215	252
		New Members	366	299	193
		Drops	106	65	156
		Net Growth	680	456	295
Total		New Clubs	20	18	27
		Charter Members	595	468	575
		New Members	912	516	503
		Drops	720	600	739
		Net Growth	863	426	386

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	0	11
		Charter Members	0	0	0	3	256
		New Members	0	0	0	138	389
		Drops	0	0	0	395	472
		Net Growth	0	0	0	-214	274
H	Peru	New Clubs	0	0	0	15	0
		Charter Members	0	0	0	382	0
		New Members	0	0	0	605	0
		Drops	0	0	0	1025	0
		Net Growth	0	0	0	43	0
G	Ecuador	New Clubs	0	0	0	0	11
		Charter Members	0	0	0	20	401
		New Members	0	0	0	188	318
		Drops	0	0	0	425	446
		Net Growth	0	0	0	-156	319
T	Chile	New Clubs	0	0	0	0	6
		Charter Members	0	0	0	0	136
		New Members	0	0	0	0	423
		Drops	0	0	0	0	309
		Net Growth	0	0	0	0	319
LA	Brazil	New Clubs	5	3	6	0	0
		Charter Members	179	111	242	0	0
		New Members	597	511	499	0	0
		Drops	973	1172	1161	0	0
		Net Growth	-30	-442	-285	0	0
LB	Brazil	New Clubs	0	2	1	0	0
		Charter Members	28	62	34	0	0
		New Members	414	366	454	0	0
		Drops	815	706	689	0	0
		Net Growth	-323	-249	-151	0	0
LC	Brazil	New Clubs	9	0	0	0	0
		Charter Members	255	0	0	0	0
		New Members	955	0	0	0	0
		Drops	1609	0	0	0	0
		Net Growth	-299	0	0	0	0
LD	Brazil	New Clubs	4	0	0	0	0
		Charter Members	113	0	0	0	0
		New Members	949	0	0	0	0
		Drops	1486	0	0	0	0
		Net Growth	-364	0	0	0	0
Total		New Clubs	18	5	7	15	28
		Charter Members	575	173	276	405	793
		New Members	2915	877	953	931	1130
		Drops	4883	1878	1850	1845	1227
		Net Growth	-1016	-691	-436	-327	912

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
F	Colombia	New Clubs	0	0	0	1
		Charter Members	0	0	1	22
		New Members	0	0	7	28
		Drops	0	0	24	23
		Net Growth	0	0	-16	27
H	Peru	New Clubs	0	0	1	0
		Charter Members	0	0	27	0
		New Members	0	0	19	0
		Drops	0	0	31	0
		Net Growth	0	0	16	0
G	Ecuador	New Clubs	0	0	0	1
		Charter Members	0	0	1	51
		New Members	0	0	2	52
		Drops	0	0	37	43
		Net Growth	0	0	-34	80
T	Chile	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	0	0	0	15
		Drops	0	0	0	7
		Net Growth	0	0	0	47
LA	Brazil	New Clubs	0	1	0	0
		Charter Members	4	59	0	0
		New Members	122	193	0	0
		Drops	115	89	0	0
		Net Growth	54	197	0	0
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	89	197	0	0
		Drops	87	63	0	0
		Net Growth	4	144	0	0
Total		New Clubs	0	1	1	3
		Charter Members	4	59	29	93
		New Members	211	390	28	95
		Drops	202	152	92	73
		Net Growth	58	341	-34	154

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
F	Colombia	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	27
		Drops	0	0	263
		Net Growth	0	0	-226
H	Peru	New Clubs	0	0	7
		Charter Members	0	0	205
		New Members	0	0	346
		Drops	0	0	612
		Net Growth	0	0	8
G	Ecuador	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	0	0	29
		Drops	0	0	264
		Net Growth	0	0	-229
LA	Brazil	New Clubs	4	10	0
		Charter Members	109	319	0
		New Members	682	611	0
		Drops	447	493	0
		Net Growth	443	544	0
LB	Brazil	New Clubs	4	3	0
		Charter Members	98	72	0
		New Members	568	421	0
		Drops	308	351	0
		Net Growth	374	169	0
Total		New Clubs	8	13	7
		Charter Members	207	391	207
		New Members	1250	1032	402
		Drops	755	844	1139
		Net Growth	817	713	-447

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	0	0	0
		Charter Members	6	0	0	0	0
		New Members	107	0	0	0	0
		Drops	255	0	0	0	0
		Net Growth	-127	0	0	0	0
H	Peru	New Clubs	0	0	0	0	21
		Charter Members	0	0	0	0	590
		New Members	0	0	0	0	1143
		Drops	0	0	0	0	1066
		Net Growth	0	0	0	0	796
S	Bolivia	New Clubs	3	0	0	0	0
		Charter Members	80	0	0	0	0
		New Members	183	0	0	0	0
		Drops	304	0	0	0	0
		Net Growth	-14	0	0	0	0
O	Argentina	New Clubs	8	0	0	1	6
		Charter Members	191	0	0	23	182
		New Members	404	0	0	237	692
		Drops	638	0	0	908	695
		Net Growth	-18	0	0	-599	209
T	Chile	New Clubs	5	0	0	2	0
		Charter Members	112	0	0	42	0
		New Members	246	0	0	148	0
		Drops	362	0	0	375	0
		Net Growth	43	0	0	-174	0
M	Paraguay	New Clubs	1	0	0	0	0
		Charter Members	37	0	0	0	0
		New Members	201	0	0	0	0
		Drops	330	0	0	0	0
		Net Growth	-87	0	0	0	0
LC	Brazil	New Clubs	0	8	3	0	0
		Charter Members	0	223	94	0	0
		New Members	0	819	846	0	0
		Drops	0	1594	1734	0	0
		Net Growth	0	-440	-684	0	0
LD	Brazil	New Clubs	0	2	4	0	0
		Charter Members	0	92	120	0	0
		New Members	0	772	1131	0	0
		Drops	0	1699	1582	0	0
		Net Growth	0	-728	-261	0	0
Total		New Clubs	17	10	7	3	27
		Charter Members	426	315	214	65	772
		New Members	1141	1591	1977	385	1835
		Drops	1889	3293	3316	1283	1761
		Net Growth	-203	-1168	-945	-773	1005

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	38
		Drops	0	0	0	44
		Net Growth	0	0	0	-2
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	18	57
		Drops	0	0	55	51
		Net Growth	0	0	-36	9
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	6	0
		Drops	0	0	22	0
		Net Growth	0	0	-16	0
LC	Brazil	New Clubs	2	0	0	0
		Charter Members	49	4	0	0
		New Members	137	208	0	0
		Drops	108	143	0	0
		Net Growth	99	86	0	0
LD	Brazil	New Clubs	1	1	0	0
		Charter Members	25	21	0	0
		New Members	155	387	0	0
		Drops	165	147	0	0
		Net Growth	23	274	0	0
Total		New Clubs	3	1	0	0
		Charter Members	74	25	0	1
		New Members	292	595	24	95
		Drops	273	290	77	95
		Net Growth	122	360	-52	7

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
O	Argentina	New Clubs	0	0	1
		Charter Members	0	0	26
		New Members	0	0	63
		Drops	0	0	248
		Net Growth	0	0	-153
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	29
		Drops	0	0	127
		Net Growth	0	0	-87
LC	Brazil	New Clubs	9	5	0
		Charter Members	250	131	0
		New Members	968	585	0
		Drops	684	807	0
		Net Growth	592	-34	0
LD	Brazil	New Clubs	8	4	0
		Charter Members	221	107	0
		New Members	1079	876	0
		Drops	669	664	0
		Net Growth	681	361	0
Total		New Clubs	17	9	1
		Charter Members	471	238	26
		New Members	2047	1461	92
		Drops	1353	1471	375
		Net Growth	1273	327	-240

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	9	0	0	0	0
		New Members	23	0	0	0	0
		Drops	59	0	0	0	0
		Net Growth	-12	0	0	0	0
R	Dominican Republic	New Clubs	5	0	0	0	0
		Charter Members	192	0	0	0	0
		New Members	290	0	0	0	0
		Drops	371	0	0	0	0
		Net Growth	147	0	0	0	0
J	Uruguay	New Clubs	0	0	0	2	3
		Charter Members	0	0	0	53	64
		New Members	0	0	0	136	258
		Drops	0	0	0	314	279
		Net Growth	0	0	0	-101	67
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	259	0	0	0	0
		Drops	461	0	0	0	0
		Net Growth	-164	0	0	0	0
H	Peru	New Clubs	0	11	14	0	0
		Charter Members	0	325	393	0	0
		New Members	0	569	520	0	0
		Drops	0	1617	1104	0	0
		Net Growth	0	-603	-114	0	0
S	Bolivia	New Clubs	0	5	2	5	14
		Charter Members	0	134	119	123	350
		New Members	0	231	157	69	416
		Drops	0	303	317	390	514
		Net Growth	0	88	-14	-154	288
M	Paraguay	New Clubs	0	2	7	7	17
		Charter Members	0	64	212	200	437
		New Members	0	172	225	222	462
		Drops	0	327	489	522	535
		Net Growth	0	-80	-22	-64	422
63	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	41	0	0	0	0
		Drops	62	0	0	0	0
		Net Growth	-15	0	0	0	0
Total		New Clubs	5	18	23	14	34
		Charter Members	206	523	724	376	851
		New Members	613	972	902	427	1136
		Drops	953	2247	1910	1226	1328
		Net Growth	-44	-595	-150	-319	777

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
J	Uruguay	New Clubs	0	0	1	1
		Charter Members	0	0	20	25
		New Members	0	0	20	22
		Drops	0	0	15	31
		Net Growth	0	0	25	18
H	Peru	New Clubs	3	0	0	0
		Charter Members	78	12	0	0
		New Members	99	45	0	0
		Drops	105	43	0	0
		Net Growth	80	19	0	0
S	Bolivia	New Clubs	0	0	1	0
		Charter Members	2	0	36	1
		New Members	61	49	3	24
		Drops	12	7	28	24
		Net Growth	62	45	12	8
M	Paraguay	New Clubs	0	2	1	1
		Charter Members	0	70	22	7
		New Members	13	62	2	25
		Drops	12	16	13	12
		Net Growth	1	116	11	21
Total		New Clubs	3	2	3	2
		Charter Members	80	82	78	33
		New Members	173	156	25	71
		Drops	129	66	56	67
		Net Growth	143	180	48	47

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
J	Uruguay	New Clubs	0	0	4
		Charter Members	0	0	64
		New Members	0	0	119
		Drops	0	0	115
		Net Growth	0	0	85
H	Peru	New Clubs	9	6	0
		Charter Members	241	164	0
		New Members	846	302	0
		Drops	777	709	0
		Net Growth	395	-202	0
S	Bolivia	New Clubs	4	9	6
		Charter Members	108	294	110
		New Members	363	153	32
		Drops	167	232	284
		Net Growth	326	231	-137
M	Paraguay	New Clubs	5	9	4
		Charter Members	137	227	63
		New Members	388	177	127
		Drops	180	170	146
		Net Growth	356	240	48
Total		New Clubs	18	24	14
		Charter Members	486	685	237
		New Members	1597	632	278
		Drops	1124	1111	545
		Net Growth	1077	269	-4

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	6	0	0
		Charter Members	3	158	0	0
		New Members	127	205	0	0
		Drops	263	259	0	0
		Net Growth	-108	119	0	0
O	Argentina	New Clubs	10	2	0	0
		Charter Members	244	57	0	0
		New Members	411	321	0	0
		Drops	842	1015	0	0
		Net Growth	-163	-609	0	0
T	Chile	New Clubs	1	3	0	0
		Charter Members	26	69	0	0
		New Members	205	214	0	0
		Drops	429	303	0	0
		Net Growth	-132	8	0	0
LA	Brazil	New Clubs	0	0	1	7
		Charter Members	0	0	61	238
		New Members	0	0	385	722
		Drops	0	0	1031	1144
		Net Growth	0	0	-504	-116
LB	Brazil	New Clubs	0	0	2	0
		Charter Members	0	0	57	0
		New Members	0	0	310	0
		Drops	0	0	725	0
		Net Growth	0	0	-319	0
Total		New Clubs	11	11	3	7
		Charter Members	273	284	118	238
		New Members	743	740	695	722
		Drops	1534	1577	1756	1144
		Net Growth	-403	-482	-823	-116

April (Only) Results

MD	GMT Area	CA 3	Apr-18	Apr-19	Apr-20	Apr-21
J	Uruguay	New Clubs	0	3	0	0
		Charter Members	1	86	0	0
		New Members	27	53	0	0
		Drops	25	34	0	0
		Net Growth	8	110	0	0
O	Argentina	New Clubs	3	0	0	0
		Charter Members	85	0	0	0
		New Members	92	105	0	0
		Drops	80	46	0	0
		Net Growth	97	62	0	0
T	Chile	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	13	16	0	0
		Drops	32	26	0	0
		Net Growth	-18	-8	0	0
LA	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	18
		New Members	0	0	42	63
		Drops	0	0	57	69
		Net Growth	0	0	-3	27
LB	Brazil	New Clubs	0	0	1	0
		Charter Members	0	0	32	0
		New Members	0	0	49	0
		Drops	0	0	20	0
		Net Growth	0	0	64	0
Total		New Clubs	3	3	1	0
		Charter Members	87	88	32	18
		New Members	132	174	91	63
		Drops	137	106	77	69
		Net Growth	87	164	61	27

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr	2018-2019 4th Qtr	2019-2020 4th Qtr
J	Uruguay	New Clubs	3	4	0
		Charter Members	89	114	0
		New Members	201	176	0
		Drops	154	188	0
		Net Growth	154	112	0
O	Argentina	New Clubs	14	1	0
		Charter Members	376	26	0
		New Members	491	251	0
		Drops	423	370	0
		Net Growth	471	-80	0
T	Chile	New Clubs	4	1	0
		Charter Members	94	22	0
		New Members	137	76	0
		Drops	174	127	0
		Net Growth	63	-29	0
LA	Brazil	New Clubs	0	0	1
		Charter Members	0	0	34
		New Members	0	0	170
		Drops	0	0	368
		Net Growth	0	0	-128
LB	Brazil	New Clubs	0	0	1
		Charter Members	0	0	40
		New Members	0	0	111
		Drops	0	0	232
		Net Growth	0	0	-63
Total		New Clubs	21	6	2
		Charter Members	559	162	74
		New Members	829	503	281
		Drops	751	685	600
		Net Growth	688	3	-191

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LC	Brazil	New Clubs	5	9
		Charter Members	146	289
		New Members	657	934
		Drops	1427	1593
		Net Growth	-500	-254
Total		New Clubs	5	9
		Charter Members	146	289
		New Members	657	934
		Drops	1427	1593
		Net Growth	-500	-254

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21
LC	Brazil	New Clubs	0	0
		Charter Members	4	9
		New Members	47	56
		Drops	101	167
		Net Growth	-34	-59
Total		New Clubs	0	0
		Charter Members	4	9
		New Members	47	56
		Drops	101	167
		Net Growth	-34	-59

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr
LC	Brazil	New Clubs	2
		Charter Members	62
		New Members	256
		Drops	494
		Net Growth	-138
Total		New Clubs	2
		Charter Members	62
		New Members	256
		Drops	494
		Net Growth	-138

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LD	Brazil	New Clubs	6	4
		Charter Members	154	138
		New Members	886	664
		Drops	1661	1634
		Net Growth	-519	-713
Total		New Clubs	6	4
		Charter Members	154	138
		New Members	886	664
		Drops	1661	1634
		Net Growth	-519	-713

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21
LD	Brazil	New Clubs	0	2
		Charter Members	0	46
		New Members	190	78
		Drops	119	164
		Net Growth	86	-17
Total		New Clubs	0	2
		Charter Members	0	46
		New Members	190	78
		Drops	119	164
		Net Growth	86	-17

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr
LD	Brazil	New Clubs	5
		Charter Members	127
		New Members	683
		Drops	581
		Net Growth	287
Total		New Clubs	5
		Charter Members	127
		New Members	683
		Drops	581
		Net Growth	287

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	17	43
		Drops	35	49
		Net Growth	-14	-4
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	17	43
		Drops	35	49
		Net Growth	-14	-4

April (Only) Results

MD	GMT Area	CA 3	Apr-20	Apr-21
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	1	15
		Drops	3	12
		Net Growth	-2	3
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	1	15
		Drops	3	12
		Net Growth	-2	3

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 4th Qtr
63	Various	New Clubs	0
		Charter Members	2
		New Members	13
		Drops	15
		Net Growth	1
Total		New Clubs	0
		Charter Members	2
		New Members	13
		Drops	15
		Net Growth	1

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	4
		Charter Members	126
		New Members	423
		Drops	701
		Net Growth	-68
Total		New Clubs	4
		Charter Members	126
		New Members	423
		Drops	701
		Net Growth	-68

